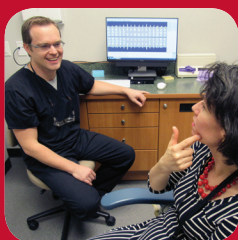


ANNUAL



REPORT

ARCW

AIDS RESOURCE CENTER OF WISCONSIN

Excellence in HIV Health Care



2018

DEAR FRIEND

in the FIGHT AGAINST AIDS,

Our Core Values *All-In, Alignment, Accountability, Agility, and Action* guide and embolden us every day in our pursuit of a world without AIDS.

Together these values fuel one of the strongest responses to the HIV epidemic in the country. It's an A-list of our very own that you will see throughout our 2018 Annual Report.

Our commitment to being All-In has allowed us to nearly double the number of people we serve in the last two years. It also sets our challenging and difficult goal to quadruple the number of people we serve in the next five.

The Alignment of services in our nationally-renowned HIV Medical Home provides all the care and treatment patients need to succeed in overcoming their health challenges. Our model is recognized by public and private funders, community organizations, and accrediting bodies as best in class.

We are Accountable in all we do from maximizing resources dedicated to direct patient services to pursuing and achieving the finest clinical outcomes in the country. No where is this more evident than in eliminating the racial disparity in outcomes among our patients in Denver.

Our focus on Agility is leading our prevention services to enhance efforts to stop HIV while also combating the opioid epidemic.

Our Action has been greater than ever, expanding into Missouri and building upon our success in Colorado and Wisconsin. In both new and existing locations, we are achieving the most significant expansion of programs in our history in each state.

Your support assures our Core Values remain strong as we offer food where there is hunger, homes for the homeless, support in the face of isolation, treatment amidst illness, hope within hopelessness, and life where there once was only death.

Thank you for your continued strong support!



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ACCESS TO LIFESAVING CARE ...

Our patients access uniquely integrated healthcare and social services they need to live a long and healthy life with HIV. Our HIV Medical Home provides high-quality care and all the support necessary to overcome social barriers to care in a non-judgmental, welcoming environment.

FOR MORE PEOPLE THAN EVER BEFORE.

A record number of patients and clients accessed our healthcare and social services to improve and protect their health. These individuals receive the finest care regardless of the color of their skin or gender identity, who they love, where they live, or how much or little money they have. This inclusive environment makes us, and the fight against HIV/AIDS, stronger.



HEALTHCARE

Medical Care Appointments	10,229
Dental Care Appointments	4,841
Behavioral Health and Wellness Appointments	7,183
Prescriptions Filled	128,757



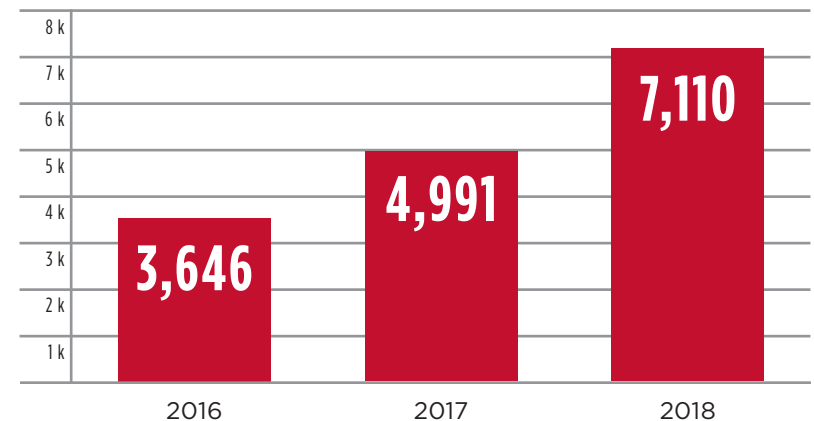
SOCIAL SERVICES

Case Management Contacts	61,384
Legal Cases	948
Food Pantry Meals Provided	855,096
Overnights of Safe Housing	77,743

*"They are the most compassionate people in your life.
People who will never look at you strange, or judge you.
They make you feel like the most important person."*

- DENVER PATIENT

7,110 Total Patients & Clients



Age

24 and younger	3%
25-44	37%
45-54	52%
55 and older	8%

Gender

Men	80%
Women	20%
Transgender	1%

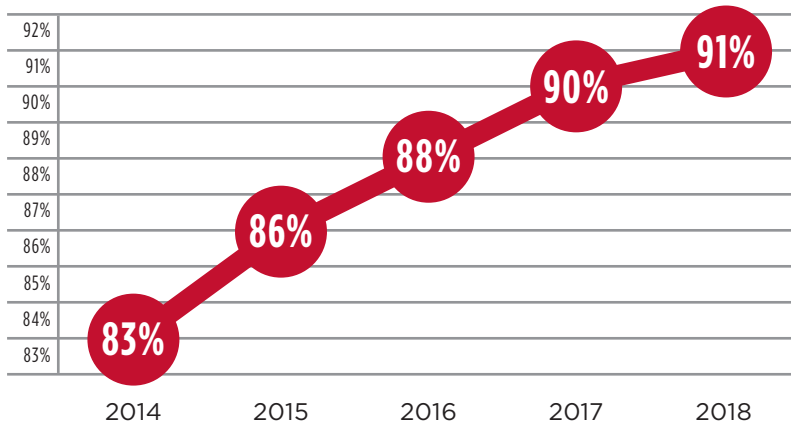
Race and Ethnicity

White	41%
Black or African American	36%
Hispanic	13%
Other	10%

QUALITY CARE FOR ALL ...

Our highest priority is to help all people living with HIV achieve viral suppression to protect their health and the health of our communities. People living with HIV who achieve viral suppression are not only healthier, they are also unable to transmit HIV to others – an important step in stopping the spread of HIV.

VIRAL SUPPRESSION AMONG OUR PATIENTS



81% Average Viral Suppression
of HIV Specialty Clinics

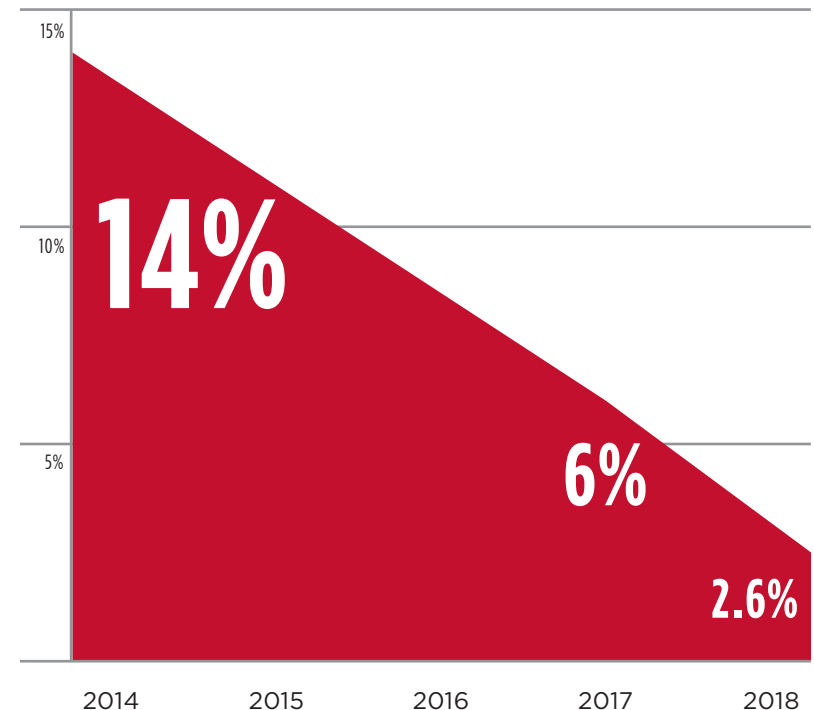
"I always receive quality care at each visit and the staff is very caring, experienced and understanding of my needs."

- ST. LOUIS PATIENT

OVERCOMING RACIAL DISPARITIES IN OUTCOMES.

HIV continues to disproportionately impact people of color in the United States fueled by HIV stigma, racism, homophobia, transphobia, sexism and poverty—keeping people from the care they need. Our HIV Medical Home intentionally centers its work on overcoming these barriers to promote and achieve health for all.

RACIAL DISPARITIES SINCE 2014



Our Denver clinic has eliminated the racial disparity in outcomes among our patients.

LIFESAVING HIV PREVENTION...

Pre Exposure Prophylaxis (PrEP) is one of the most powerful HIV prevention strategies available. Unfortunately, most people at-risk for HIV continue to face barriers in accessing it. Through direct outreach, counseling and testing services, our PrEP program is increasing the number of people from all walks of life who are able to receive PrEP.

PrEP REACH in WISCONSIN and COLORADO



928 Patients • **3,981 Visits**

511,066 Condoms Distributed

7,543 HIV Tests Conducted

90,944 HIV Prevention Contacts



THAT ALSO ATTACKS THE OPIOID CRISIS.

For twenty-five years, we have fought the opioid crisis with lifesaving services designed to meet people facing addiction where they are at. Our Lifepoint program includes clean needles exchanges, referrals to substance abuse treatment and access to Naloxone, which helps prevent death from drug overdoses.



LIFEPOINT NEEDLE EXCHANGE

Needles Exchanged	5,002,004
Individuals Served	43,284
Drug Treatment Referral Accepted by Client	2,798



NALOXONE

Doses of Naloxone Distributed	43,414
Individuals Attending Training & Receiving Naloxone	13,266
Peer Saves Reported	1,521

"I know my life would not be the same without access to the Lifepoint program. Having clean needles prevented me from contracting HIV and hepatitis C. It prevented me from having a different quality of life."

- MILWAUKEE LIFEPOINT CLIENT

FINANCIAL STRENGTH ...

Far surpassing nationally established benchmarks, 97% of investment in ARCW goes directly into HIV prevention, care and treatment services. Strong financial management and a dedication to patient and client care ensures donations, grants and reimbursement revenue go as far as possible.

TO SUPPORT PEOPLE AFFECTED BY HIV, THANKS TO YOU!

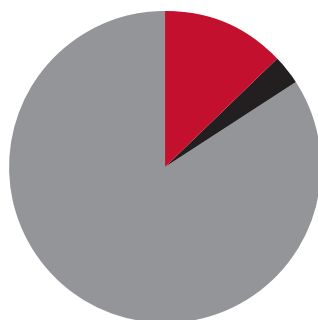
Your generosity has helped expand our services and encouraged us to be more innovative in the fight against HIV/AIDS. It has also helped us increase access to quality care and treatment for people living with HIV, and increase access to preventative services in communities most vulnerable to HIV. Because of you, more people impacted by HIV are living long, healthy lives.

SOURCE and USE of FUNDS

For Fiscal Year Ended August 31, 2018

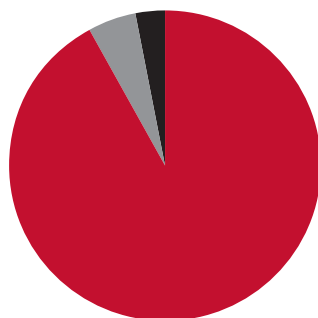
REVENUE

■ Federal, State and Local Government	13%
■ Private Donors	3%
■ Reimbursement Revenue	84%



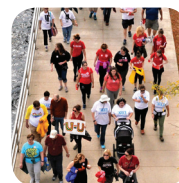
EXPENSES

■ Care and Treatment	92%
■ Prevention	5%
■ Administrative & Fundraising	3%



The full ARCW audited financial statement can be accessed at arcw.org/about-us

Received a **\$1.7 Million Grant**, spread out over three years from the Missouri Foundation for Health, the largest grant received in our history.



Raised \$2.85 Million through the support of our donors.

"My passion is fundraising and my favorite event is AIDS Walk Wisconsin. I am so impressed with what ARCW does and always knew I wanted to be part of it."

- MICHAEL BERSCH, top individual AIDS Walk Wisconsin fundraiser, raising a cumulative \$150,000

HONOR ROLL

ARCW is grateful to the donors who made gifts between September 1, 2017 and August 31, 2018. The full honor roll can be accessed at arcw.org/annualreports

ARCW HONOR ROLL of DONORS

September 1, 2017 through August 31, 2018

ARCW is grateful to the following donors who made gifts of \$100 or more between September 1, 2017 and August 31, 2018. Their generosity is closing gaps in the fight against AIDS. We especially thank our Red Ribbon Patrons, donors who have made cumulative donations of \$10,000 or more and are recognized in this honor roll with a red ribbon. Finally, we thank the thousands of donors of gifts less than \$100 as well.

\$100,000+

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